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Annual Accounts by-

Dodd Group Limited

Private limited with Share Capital

Company No : **01614573**

Registered Address:

Stafford Park 13 Telford Shropshire

TF3 3AZ

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Duedil Company Limited Registered Office : Fairfax House, 15 Fulwood Place, London WC1V 6AY Registered in : England / Wales Company No : 06999618 www.duedil.com **Dodd Group Limited**

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Report of the Directors and

Consolidated Financial Statements

for the Year Ended 31 March 2010



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Dodd Group Limited

Company Information for the Year Ended 31 March 2010

DIRECTORS:

T R Dodd Mrs S M Dodd T M Dodd A Bigley

SECRETARY:

T R Dodd

REGISTERED OFFICE:

Stafford Park 13 Telford Shropshire TF3 3AZ

REGISTERED NUMBER:

01614573 (England and Wales)

AUDITORS:

Turner Peachey Chartered Accountants Registered Auditors Column House London Road Shrewsbury Shropshire SY2 6NN

Report of the Directors for the Year Ended 31 March 2010

The directors present their report with the financial statements of the company and the group for the year ended 31 March 2010

PRINCIPAL ACTIVITY

The principal activity of the group in the year under review was that of electrical, heating and ventilation engineers and contractors

REVIEW OF BUSINESS

The results for the year and financial position of the company and the group are as shown in the annexed financial statements

Review of development and performance

In challenging market conditions, the Group has continued to develop its activities across its key markets of social housing, capital construction projects in the education, commercial, health, utilities and defence sectors, and reactive and planned maintenance for local authorities and housing associations. Major existing long-term partnership and framework agreements have continued to contribute, with new long-term contracts also secured

The Property Care division has seen continued expansion as a result of various local authority and public sector initiatives, although pressure on margins has been common across the business. Work has been secured with various tier one contractors on Decent Homes frameworks as well as with local authorities and housing associations on their planned property improvement programmes. Domestic electrical and gas servicing and repairs contracts for local authorities and social landlords combine with the above property refurbishment to provide a healthy mix of planned and reactive work. Accreditation under the Microgeneration Certification Scheme was achieved in the year, with renewable energy projects undertaken both for large landlords and for private householders.

Planned and reactive maintenance in the non-domestic market has benefited from long-term partnerships with local authorities and utilities providers and has continued to show steady growth

The Construction division has benefited from various sizeable capital projects generating significant repeat business with existing clients Continued success within the education sector on both one-off projects such as City Academies and various local authority frameworks has provided a healthy order book in both the primary and secondary education sectors Results in the Eastern region were significantly impaired due to two poorly performing contracts, the losses on which have been provided for in full in the year's figures. The branch in question has since been closed

In the defence sector, work has continued on the Central Prime Contract, and a major long-term contract was secured during the year providing infrastructure services on various MOD bases

The balance sheet on page 8 of the financial statements shows that the Group's financial position at the year end has, in both net assets and cash terms, improved on the prior year

Principal Risks and Uncertainties

A number of risk factors which have been identified that could potentially impact the operating and financial performance of the Group

- The effects of a further economic downturn is a potential risk that the Group faces

- The loss of key customers is also a potential risk to the business. The Group manages this risk by developing and maintaining strong and non-adversarial relationships with its customers

- The success of the Group depends upon the recruitment and retention of skilled personnel at all levels. The Group has a remuneration policy designed to attract, motivate and retain individuals of the calibre required, as well as a policy of developing skills within the business through apprenticeships and training

Report of the Directors for the Year Ended 31 March 2010

Key Performance Indicators

The Directors consider that the Group's key financial performance indicators are those that communicate the strength of the group as a whole, these being turnover, operating profit, and net assets

Turnover for the year increased from £94 9 million to £103 8 million, an increase of 9%

Operating profit for the year decreased from £3 5 million to £1 8 million, a decrease of 49%

Net assets were £21 0 million at the year end, compared with £19 7 million in the previous year

DIVIDENDS

During the year dividends were paid totalling £5 8666 per share The total distribution of dividends for the year ended 31 March 2010 was £105,000 (2009 £425,000) No final dividend is proposed

DIRECTORS

The directors shown below have held office during the whole of the period from 1 April 2009 to the date of this report

T R Dodd Mrs S M Dodd T M Dodd A Bigley

POLITICAL AND CHARITABLE CONTRIBUTIONS

During the year the group made charitable donations of £1,970 (2009 £2,659)

EMPLOYMENT OF DISABLED PERSONS AND EMPLOYEE INVOLVEMENT

The company and the group are committed to a policy of recruitment and promotion on the basis of aptitude and ability without discrimination of any kind Management actively pursues both the employment of disabled persons whenever a suitable vacancy arises and the continued employment and retaining of employees who become disabled whilst employed by the company Particular attention is given to the training, career development and promotion of disabled employees with a view to encouraging them to play an active role in the development of the company and the group

Members of the management team regularly visit branches and discuss with members of staff matters of current interest and concern to the business

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006 They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

Report of the Directors for the Year Ended 31 March 2010

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the group's auditors are aware of that information

ON BEHALE OF THE BOARD:

T-R Dodd - Director

23-12-2010 Date

Report of the Independent Auditors to the Members of **Dodd Group Limited**

We have audited the financial statements of Dodd Group Limited for the year ended 31 March 2010 on pages seven to eighteen The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error This includes an assessment of whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements

Opinion on financial statements

In our opinion

- the financial statements give a true and fair view of the state of the group's and of the parent company's affairs as at 31 March 2010 and of the group's profit for the year then ended,
- the group financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Colin Perry FCA (Senior Statutory Auditor)
for and on behalf of Turner Peachey	
Chartered Accountants	
Registered Auditors	
Column House	
London Road	
Shrewsbury	
Shropshire	
SY2 6NN /	

Date 2] 12/10

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Consolidated Profit and Loss Account for the Year Ended 31 March 2010

	Notes	31 3 10 £'000	31 3 09 £'000
TURNOVER		103,851	94,872
Cost of sales		80,264	72,765
GROSS PROFIT		23,587	22,107
Administrative expenses		23,187	20,314
		400	1,793
Other operating income		1,414	1,670
OPERATING PROFIT	3	1,814	3,463
Interest receivable and similar income		192	724
		2,006	4,187
Interest payable and similar charges	4	15	15
PROFIT ON ORDINARY ACTIVITIE BEFORE TAXATION	ES	1,991	4,172
Tax on profit on ordinary activities	5	604	1,191
PROFIT FOR THE FINANCIAL YEA AFTER TAXATION	R	1,387	2,981

CONTINUING OPERATIONS

None of the group's activities were acquired or discontinued during the current year or previous year

TOTAL RECOGNISED GAINS AND LOSSES

The group has no recognised gains or losses other than the profits for the current year or previous year

The notes form part of these financial statements

Consolidated Balance Sheet 31 March 2010

		31 3 10		31 3 09	
	Notes	£'000	£'000	£'000	£'000
FIXED ASSETS Tangible assets	9		851		944
			851		944
CURRENT ASSETS					
Stocks	11	1,182		971	
Debtors	12	25,209		22,298	
Cash at bank and in hand		19,895		18,317	
		46,286		41,586	
CREDITORS				-	
Amounts falling due within one year	13	26,138		22,813	
NET CURRENT ASSETS			20,148		18,773
TOTAL ASSETS LESS CURRENT	LIABILITIES		20,999		<u>19,717</u>
CAPITAL AND RESERVES					
Called up share capital	16		18		18
Profit and loss account	17		20,981		19,699
SHAREHOLDERS' FUNDS	20		20,999		19,717

The financial statements were approved by the Board of Directors on its behalf by

23-12-2010 and were signed on

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T R Dodd - Director

The notes form part of these financial statements

Company Balance Sheet 31 March 2010

		31 3 10		31 3 09	
	Notes	£'000	£'000	£'000	£'000
FIXED ASSETS Tangible assets	9		-		_
Investments	10		18		18
			18		18
CURRENT ASSETS					
Debtors	12	873		1,374	
Cash at bank		515		519	
		1,388		1,893	
CREDITORS					
Amounts falling due within one year	13	8		516	
NET CURRENT ASSETS			1,380		<u>1,377</u>
TOTAL ASSETS LESS CURRENT I	LIABILITIES		1,398		<u>1,395</u>
CAPITAL AND RESERVES					
Called up share capital	16		18		18
Profit and loss account	17		1,380		1,377
SHAREHOLDERS' FUNDS	20		<u>1,398</u>		1,395

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

The financial statements were approved by the Board of Directors on its behalf by

23-12-2000

and were signed on

T R Dodd - Director

The notes form part of these financial statements

Notes to the Consolidated Financial Statements for the Year Ended 31 March 2010

1 ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards

Turnover

Turnover which excludes sales between group companies represents invoiced sales of goods and services, excluding value added tax, except in respect of construction activities which are described below

Long term contracts

Long term contracts are valued at net cost plus attributable profit less forseeable losses and payments on account

Costs for construction contracts on which the company has obtained a right to consideration through partial performance of contractual obligations, and it is reasonably certain that the contractual obligations will be achieved in full, are recognised as costs of sale. Attributable revenue on such contracts is recognised as turnover

Costs for contracts which are not deemed sufficiently progressed to warrant profit recognition, or where there is no contractual right to consideration for partial performance, are treated as work in progress and are stated at the lower of cost or net realisable value

The amount by which recorded turnover is in excess of payments received on account is included in debtors as "amounts recoverable on contracts" Payments received on account in excess of recognised turnover are included in creditors

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter

Plant and machinery	-	25% on cost
Motor vehicles	-	25% on cost
Office equipment	-	25% on reducing balance

Stocks and work in progress

Stocks and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads

Deferred tax

Deferred tax is recognised in respect of all material timing differences that have originated but not reversed at the balance sheet date

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet Those held under hire purchase contracts are depreciated over their estimated useful lives Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme Contributions payable to the group's pension scheme are charged to the profit and loss account in the period to which they relate

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Notes to the Consolidated Financial Statements - continued for the Year Ended 31 March 2010

1 **ACCOUNTING POLICIES - continued**

Cash Flow Statement

Exemption has been taken from preparing a cash flow statement on the grounds that the company is a wholly owned subsidiary of an E C parent which publishes consolidated financial statements

STAFF COSTS 2

31 3 10	31309
£'000	£'000
26,753	24,513
2,700	2,551
142	138
29,595	27,202
31 3 10	31 3 09
315	274
518	511
833	785
	£'000 26,753 2,700 <u>142</u> <u>29,595</u> 31 3 10 <u>315</u> <u>518</u>

3 **OPERATING PROFIT**

The operating profit is stated after charging/(crediting)

	31 3 10	31 3 09
	£'000	£'000
Other operating leases	564	541
Depreciation - owned assets	415	264
Depreciation - assets on hire purchase contracts	68	135
(Profit)/Loss on disposal of fixed assets	(2)	5
Auditors' remuneration	51	49
Auditors' remuneration for non audit work	28	27

Charges in respect of subsidiaries included in the auditors' remuneration above are £48,865 (2009 £46,660)

INTEREST PAYABLE AND SIMILAR CHARGES 4

	31 3 10	31 3 09
	£'000	£'000
Hire purchase	<u>15</u>	15

Notes to the Consolidated Financial Statements - continued for the Year Ended 31 March 2010

5 TAXATION

Analysis of the tax charge

The tax charge on the profit on ordinary activities for the year was as follows

Current tax	31 3 10 £'000	31 3 09 £'000
UK corporation tax Adjustment to earlier year	582 22	1,191
Tax on profit on ordinary activities	604	<u>1,191</u>

Factors affecting the tax charge

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below

Profit on ordinary activities before tax	31 3 10 £'000 <u>1,990</u>	31 3 09 £'000 <u>4,172</u>
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 28% (2009 - 28%)	558	1,168
Effects of Expenses not deductible for tax purposes Depreciation in excess of capital allowances Adjustments to tax charge in respect of previous periods Marginal relief Profit/loss on disposal of fixed assets	29 1 22 (5) (1)	22 2 (1) 1
Small companies rate on Dodd Group Ltd		<u>(1</u>)
Current tax charge	604	<u>1,191</u>

6 **PROFIT OF PARENT COMPANY**

As permitted by Section 408 of the Companies Act 2006, the profit and loss account of the parent company is not presented as part of these financial statements The parent company's profit for the financial year was $\pounds 109,018 (2009 - \pounds 434,684)$

7 **DIVIDENDS**

	31 3 10 £'000	31 3 09 £'000
Ordinary shares of £1 each		
Paid	105	425

8 PENSION COSTS

The group operates a group personal pension scheme It is a defined contribution scheme and contributions are charged to the profit and loss account as they accrue The total pension charge for the year was nil (2009 nil) for the company and $\pounds 142,051$ (2009 $\pounds 137,562$) for the group

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Notes to the Consolidated Financial Statements - continued for the Year Ended 31 March 2010

9 TANGIBLE FIXED ASSETS

Group	Plant and machinery	Motor vehicles	Office equipment	Totals
	£'000	£'000	£'000	£'000
COST				
At 1 April 2009	159	3,399	570	4,128
Additions	-	400	11	411
Disposals	<u> </u>	(274)		(274)
At 31 March 2010	159	3,525	581	4,265
DEPRECIATION				
At 1 April 2009	159	2,502	523	3,184
Charge for year	-	469	14	483
Eliminated on disposal	<u>-</u>	(253)	<u> </u>	_(253)
At 31 March 2010	159	2,718	537	3,414
NET BOOK VALUE				
At 31 March 2010		807	44	<u>851</u>
At 31 March 2009		897	47	944

Fixed assets, included in the above, which are held under hire purchase contracts are as follows

Fixed assets, included in the above, which are held under hire purchase contracts are as follows	Motor vehicles £'000
COST	
At 1 April 2009	540
Additions	337
Transfer to ownership	<u>(540</u>)
At 31 March 2010	337
DEPRECIATION	
At 1 April 2009	135
Charge for year	68
Transfer to ownership	<u>(135</u>)
At 31 March 2010	68
NET BOOK VALUE	
At 31 March 2010	269
At 31 March 2009	405

Notes to the Consolidated Financial Statements - continued for the Year Ended 31 March 2010

10 FIXED ASSET INVESTMENTS

Company

	Unlisted investments £'000
COST At 1 April 2009 and 31 March 2010	18
NET BOOK VALUE At 31 March 2010	18
At 31 March 2009	

The group or the company's investments at the balance sheet date in the share capital of companies include the following

Subsidiaries

Dodd Group (Midlands) Limited Nature of business Electrical, heating and ventilation contractors	%
Class of shares Ordinary	holding 100 00
Dodd Group (Eastern) Limited Nature of business Electrical, heating and ventilation contractors	%
Class of shares Ordinary	holding 100 00
Dodd Group (South) Limited Nature of business Electrical, heating and ventilation contractors	%
Class of shares Ordinary	holding 100 00
Technology Installation Services Limited Nature of business I T Network Systems designers & installers	%
Class of shares Ordinary	holding 100 00
DG Ecogen Limited Nature of business Heating & ventilation contractors	0/
Class of shares Ordinary	% holdıng 100 00

DG Ecogen Limited was previously known as Dodd Environmental Services Limited The company name was changed on 16 July 2009

All of the above subsidiaries are included in the consolidated financial statements Technology Installation Services Limited and DG Ecogen Limited did not trade during the year

Notes to the Consolidated Financial Statements - continued for the Year Ended 31 March 2010

11 STOCKS

	Group	
	31 3 10	31309
	£'000	£'000
Raw materials	39	36
Work-ın-progress	1,216	963
Payments on account	<u>(73</u>)	<u>(28</u>)
	1,182	971

12 DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Gro	pup	Com	pany
	31 3 10	31 3 09	31 3 10	31309
	£'000	£'000	£'000	£'000
Trade debtors	16,647	14,972	-	-
Amounts owed by group undertakings	1,885	1,614	873	1,374
Amounts recoverable on contracts	6,035	5,342	-	-
Other debtors	3	2	-	-
Tax	172	-	-	-
Prepayments and accrued income	467	368	<u> </u>	
	25,209	22,298	873	1,374

13 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Gro	oup	Com	ралу
	31 3 10	31309	31 3 10	31309
	£'000	£'000	£'000	£'000
Hire purchase contracts (see note 14)	117	384	-	-
Payments received on account	1,000	940	-	-
Trade creditors	20,906	16,883	1	8
Amounts owed to group undertakings	-	-	1	501
Tax	-	545	-	-
Social security and other taxes	2,097	1,825	-	-
Other creditors	88	275	4	5
Directors loan account	1,281	1,365	2	2
Accrued expenses	649	596		<u> </u>
	26,138	22,813	8	516

Notes to the Consolidated Financial Statements - continued for the Year Ended 31 March 2010

14 OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES

Group

-	purc	ire chase tracts
	31 3 10 £'000	31 3 09 £'000
Gross obligations repayable Within one year	119	395
Finance charges repayable Within one year	2	11
Net obligations repayable Within one year	117	384

The following operating lease payments are committed to be paid within one year

Group

Group	Land and buildings		Other operating leases	
	31 3 10	31 3 09	31 3 10	31 3 09
P	£'000	£'000	£'000	£'000
Expiring				
Within one year	18	14	81	47
Between one and five years	55	39	395	436
In more than five years	31	31	<u> </u>	
	104	84	476	483

15 SECURED DEBTS

The following secured debts are included within creditors

	Group	
	31 3 10	31 3 09
	£'000	£'000
Hire purchase contracts	<u>117</u>	384

The hire purchase liabilities are secured by way of a charge on the assets to which they relate

16 CALLED UP SHARE CAPITAL

Allotted, iss	ued and fully paid			
Number	Class	Nominal	31 3 10	31 3 09
		value	£'000	£'000
17,898	Ordinary	£1	18	18
	•			

Notes to the Consolidated Financial Statements - continued for the Year Ended 31 March 2010

17 **RESERVES**

Group

	Profit and loss account £'000
At 1 April 2009 Profit for the year Dividends	19,699 1,387 (105)
At 31 March 2010	20,981
Company	Profit and loss account £'000
At 1 April 2009 Profit for the year Dividends	1,376 109 (105)
At 31 March 2010	<u>1,380</u>

18 ULTIMATE PARENT COMPANY

The company is under the control of its parent company, Dodd Group Holdings Limited

19 RELATED PARTY DISCLOSURES

The group is exempt from disclosing inter group transactions with the parent company due to the fact that consolidated financial statements, in the which the company is included, are publicly available from the Registrar of Companies, Cardiff

20 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

Group

	31 3 10	31 3 09
	£'000	£'000
Profit for the financial year	1,387	2,981
Dividends	(105)	(425)
Net addition to shareholders' funds	1,282	2,556
Opening shareholders' funds	19,717	17,161
Closing shareholders' funds	20,999	<u> 19,717</u>

Notes to the Consolidated Financial Statements - continued for the Year Ended 31 March 2010

20 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS - continued

21

Company Profit for the financial year Dividends	31 3 10 £'000 109 (105)	31 3 09 £'000 435 (425)
Net addition to shareholders' funds Opening shareholders' funds	4 <u>1,394</u>	10 1,385
Closing shareholders' funds	<u>1,398</u>	1,395
DIRECTORS EMOLUMENTS		
Emoluments	31 3 10 £'000 1,968	31 3 09 £'000 1,487

	,	,
The remuneration of the highest paid director included above was Emoluments	1,647	1,151